

#### **USA NATIONAL 2024**

**STATE SPECIFIC: OHIO 2024** 

**Online Gambling Marketplace** 

MONITORING, DATA & ANALYSIS BY



## The Campaign for Fairer Gambling: Introduction

## INTRODUCTION

Two new bills to legalize iGaming (online slot and casino games) were introduced recently in Ohio, with proponents initially speaking privately to legislators, and then a Senate public hearing for proponents with an opponent hearing to be held separately.

The Campaign for Fairer Gambling (CFG) continues to commission Yield Sec to collaborate on research to educate and inform the public, media and politicians about online gambling, including illegal online gambling. This new Ohio report is a state-specific supplement to the <a href="CFG 2024 USA National report">CFG 2024 USA National report</a>.

This report takes US Census data for the population of Ohio and the whole US. This creates the basis for an amount lost per capita for each. It then takes the US Census income per capita which enables calculation of the amount lost as a percentage of average income. This technique gives a comparative between Ohio and the whole US.

It shows that for the US as a whole, the loss is 0.62% of average income, whilst for Ohio that amount is 1.33%: More than twice the US rate.

It should be noted that the Census data includes all ages and non-gamblers, so is not indicative of actual amount lost per gambler, in either dollar or percentage terms. However, by taking the income variable into account, it offers the best illustration of the impact on income for Ohio relative to the USA.

Proponents of online gambling expansion never appear to offer an explanation of the source of gambler funds that will provide the forecast losses and tax revenues. They therefore never forecast the impact on the wider state economy. Notably, they also never forecast the amount of harm and the socio-economic cost of those harms

They always forecast that legalization will result in a reduction in the illegal gambling sector. The CFG 2024 USA National report demonstrates this to be false: nationally, the illegal online gambling sector is growing faster than the legal online sector. Illegals grew at 64% year-on-year (2023-2024), compared to legals growing at 36%. Ohio state is close to the highest percentage level of loss (GGR) to income. It would be illogical to legalize iGaming until concrete steps have been taken to reduce and remove crime and impact the illegal online gambling sector through effective monitoring and policing actions.



## Yield Sec FACTSHEET: USA Online Gambling Marketplace 2024

**LEGAL GAMBLING OPERATORS** 

**AFFILIATES PROMOTING LEGALS** 

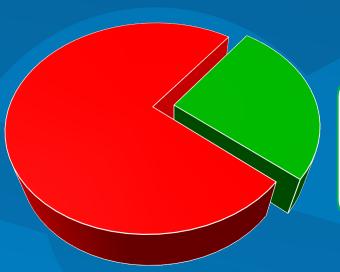
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LEGAL SPORTS BETTING AND CASINO OPERATORS ACTIVELY TARGETED USA 106

AFFILIATES
PROMOTE ONLY LEGALS
THAT ACTIVELY TARGETED USA

GROSS GAMBLING REVENUE 2024
TOTAL: \$90.1 billion

ILLEGAL 74% \$67.1 billion



LEGAL 26% \$23.0 billion

#### USA

#### **2024: ONLINE GAMBLING MARKETPLACE**

For Americans, illegal gambling brands have become the homes of choice and convenience, and existed far in advance of legal online betting and gaming options. This legacy effect, and the current choice and convenience of illegals having all products, at better prices and with cross-sell promotions, compared to legal rivals, means the average consumer sees little to no downside in choosing an illegal provider . . . if they even realize they're illegal.

#### **ILLEGAL GAMBLING OPERATORS**

#### 917

ILLEGAL SPORTS BETTING AND CASINO OPERATORS ACTIVELY TARGETED USA

#### AFFILIATES PROMOTING ILLEGALS

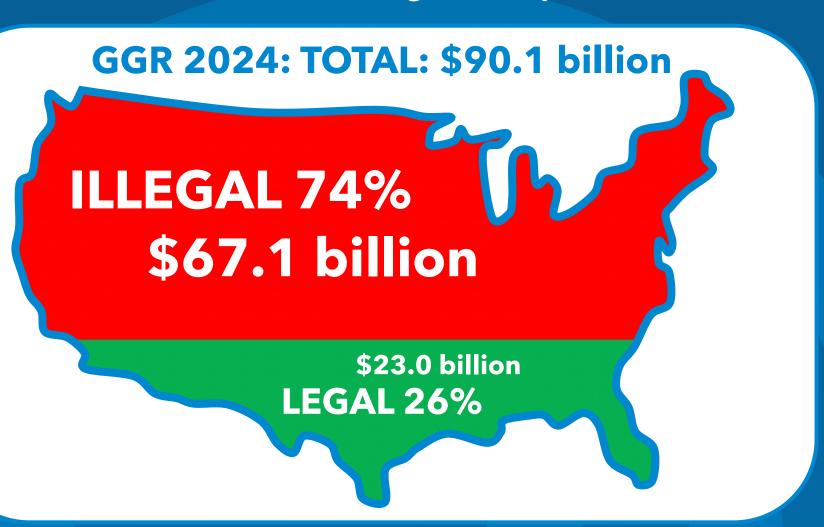
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AFFILIATES
PROMOTE ILLEGALS
THAT ACTIVELY TARGETED USA





## USA National: Online Gambling Marketplace Stats 2024



# **GGR PER CAPITA 2024: BY SECTOR AND TOTAL**

TOTAL LEGAL GGR	TOTAL ILLEGAL GGR	TOTAL GGR
PER CAPITA	PER CAPITA	PER CAPITA
\$69	\$200	\$269

\$269

USA TOTAL ONLINE MARKETPLACE - SPORTS
BETTING AND CASINO GGR PER CAPITA\*

AS A PERCENTAGE OF AVERAGE US INCOME\*: \$269 / \$43,289 =

0.62%





## Yield Sec FACTSHEET: Ohio Online Gambling Marketplace 2024

**LEGAL GAMBLING OPERATORS** 

**AFFILIATES PROMOTING LEGALS** 

19

## LEGAL SPORTS BETTING OPERATORS ACTIVELY TARGETED OHIO

(LEGAL ONLINE GAMBLING IN OHIO CURRENTLY ONLY INCLUDES SPORTS BETTING)

98

AFFILIATES
PROMOTE ONLY LEGALS
THAT ACTIVELY TARGETED OHIO

GROSS GAMBLING REVENUE 2024
TOTAL: TOTAL: \$6.2 billion

ILLEGAL 85% \$5.3 billion



LEGAL 15% \$900 million

#### OHIO

#### **2024: ONLINE GAMBLING MARKETPLACE**

For Ohioans, illegal gambling brands have become the homes of choice and convenience, and existed far in advance of legal online betting and gaming options. This legacy effect, and the current choice and convenience of illegals having all products, at better prices and with cross-sell promotions, compared to legal rivals, means the average consumer sees little to no downside in choosing an illegal provider . . . if they even realize they're illegal.

#### **ILLEGAL GAMBLING OPERATORS**

#### 917

ILLEGAL SPORTS BETTING AND CASINO OPERATORS ACTIVELY TARGETED OHIO

#### **AFFILIATES PROMOTING ILLEGALS**

668

AFFILIATES
PROMOTE ILLEGALS
THAT ACTIVELY TARGETED OHIO





## Ohio: Online Gambling Marketplace Stats 2024

GGR 2024 TOTAL: \$6.2 billion ILLEGAL 85% \$5.3 billion

LEGAL 15% \$900 million

## **GGR PER CAPITA 2024:**BY SECTOR AND TOTAL

TOTAL LEGAL GGR	TOTAL ILLEGAL GGR	TOTAL GGR
PER CAPITA	PER CAPITA	PER CAPITA
\$76	\$447	\$523

\$523

OHIO TOTAL ONLINE MARKETPLACE - SPORTS BETTING AND CASINO GGR PER CAPITA\*

AS A PERCENTAGE OF AVERAGE STATE INCOME\*: \$523 / \$39,445 =

1.33%

USA NATIONAL AVERAGE 2024: 0.62%
OHIO IS +115% OVER THE USA NATIONAL AVERAGE





#### OHIO: ONLINE SPORTS BETTING LEGALIZATION TIM

## 2021

Online sports betting in Ohio was legalized in late December 2021.

## 2022

While legal online sports betting is announced, no actual legal, licensed options are available to the audience during this year.

## 2023

Legal sports gaming officially launched in Ohio on January 1, 2023.

With online sports betting being legalized in 2021, but no actual legal online gambling options becoming available to consumers until the start of 2023, 2022 is the year where crime built its fortress in the changing online gambling landscape in Ohio.

Illegals used the 2022 "cooling off" period - where legal operators weren't allowed to begin operation until 2023 - to fully entrench themselves with consumers and steal the Ohio audience away from licensed operators before they even started business.



### **Ohio: Current Licensed Online Sports Betting Providers**



#### **Sports Gaming Proprietors and Services Providers**

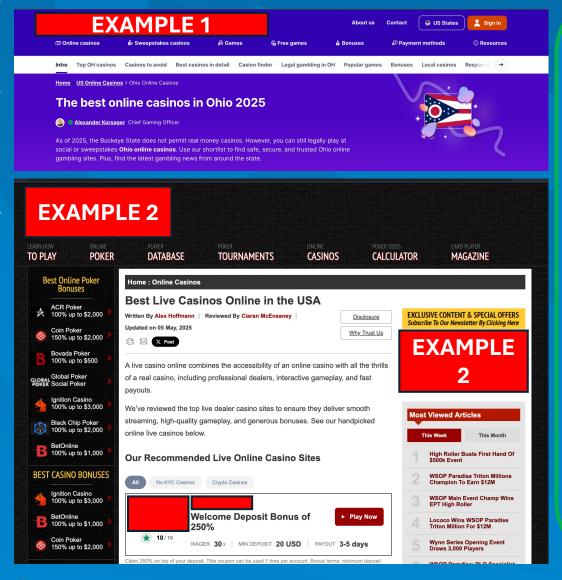
Type-A Sports Gaming Proprietor	1st Mobile Management Services Provider	2nd Mobile Management Services Provider	License Status	Currently Operating
Cavaliers Operating Company, LLC			Active	No
Central Ohio Gaming Ventures, LLC (Hollywood Casino Columbus)	Penn Sports Interactive, LLC (ESPN Bet)		Active	Yes
Cincinnati Bengals, Inc.			Active	No
Cleveland Browns Football Company, LLC	Bally's Interactive, LLC		Active	Yes
Cleveland Guardians Baseball Company, LLC	Hillside Ohio, LLC (bet365)		Active	Yes
COLHOC Limited Partnership (Columbus Blue Jackets)	FBG Enterprises Opco, LLC (Fanatics)		Active	Yes
Crew SC Stadium Company, LLC			Active	No
Dayton Real Estate Ventures, LLC (Hollywood Gaming Dayton Raceway)	RSI Ohio, LLC (BetRivers)		Active	Yes
FC Cincinnati Holdings, LLC	SBOpco, LLC (SuperBook)		Active	No
Geneva Sports, LLC (SPIRE Institute)	Out the Gate Inc. (Prime Sportsbook)		Active	Yes
Hard Rock Casino Cincinnati, LLC	Seminole Hard Rock Digital, LLC		Active	Yes
HOF Village Newco, LLC (Pro Football Hall of Fame Village)	Betr Holdings, Inc. (Betr)		Active	Yes
JACK Cleveland Casino, LLC (betJACK)			Active	Yes
JACK Thistledown Racino, LLC			Active	No
Miami Valley Gaming and Racing, LLC	Gamewise, Inc. (Betly)		Active	Yes
MVGC Subsidiary, Inc. (Muirfield Village Golf Club)			Active	No
Northfield Park Associates, LLC (MGM Northfield Park)	BetMGM, LLC		Active	Yes
PNK (Ohio), Inc. (Belterra Park)	Betfair Interactive US, LLC (FanDuel)		Active	Yes
Robert L. Stark Enterprises, Inc. (Stark Enterprises)			Withdrawn	No
Scioto Downs, Inc.	American Wagering, Inc. (Caesars Sportsbook)		Active	Yes
The Cincinnati Reds, LLC	Underdog Sports Wagering, LLC		Active	No
Toledo Gaming Ventures, LLC (Hollywood Casino Toledo)	Crown Ohio Gaming, LLC (DraftKings)		Active	Yes
Youngstown Real Estate Ventures, LLC (Hollywood Gaming at Mahoning Valley)			Active	No

In 2024,
Ohio had 19
licensed
online sports
betting
operators;
by the end
of 2024,
there were
only 14
operators.

https://dam.assets.ohio.gov/image/upload/v1745509283/casinocontrol.ohio.gov/licensing/sports gaming/Sports Gaming Proprietor and Services Provider Applicants List.pdf

Last Updated 4/24/2025

#### **Ohio: Affiliates**

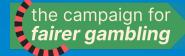


#### **AFFILIATES**

What is an affiliate: Anyone promoting online gambling for a fee or share of revenue.

An example of one marketplace -Ohio's - with two different approaches, in this case for the promotion of online casinos (illegal in Ohio) by affiliates.

- affiliate group based in the USA, clearly understand the rules and only promote (currently) legal in Ohio social and sweepstakes casinos
- 2) Example 2: An American media group with extensive affiliate relationships based in Nevada openly promote illegal online casinos in Ohio and the USA





## **Contacts & Questions**





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## FOR MORE INFORMATION:

CFG USA National 2024: Press Page

CFG USA National 2024: Report

Fairer Gambling is funded by Derek Webb LLC (CA 202356017711)

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